

# EDUARD STERE

## Catering developer communities

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## EXPERIENCE

### Developer Relationship Manager

#### Function X & Pundi X

July 2019 - Ongoing

Remote

- Created and grew a web3 forum that gained over 2k members
- Developed and maintained a Telegram bot that managed over 150 groups and 150k+ users, this provided tools on top of telegram necessary for the community teams to do their roles effectively.
- Acted as a primary liaison between the Pundi X developer community and internal teams.
- Wrote articles and documentation to support developers throughout their deployments.

### Developer Relations Support Lead

#### Rarible & Rarible Protocol

August 2021 - July 2022

Remote

- Led the development and implementation of the company's developer relations strategy, which helped to establish Rarible as a trusted and reliable partner for developers in the NFT space.
- Provided exceptional technical support and served as the primary point of contact for developers on GitHub and Discord.
- Organized and participated in hackathons, events, and other outreach initiatives to promote Rarible Protocol to a wider developer audience.
- Successfully driving B2B leads and establishing strong partnerships with key stakeholders and industry leaders in the NFT space.

### Community Manager

#### Pundi X Labs

October 2018 - July 2019

Remote

- Grew a global community around Pundi X's ecosystem of physical Web3 point of sale devices and digital payment solutions.
- Managed a community of 50k+ members across multiple social media channels such as Discord, Reddit and Telegram.
- Led targeted community engagement campaigns to increase brand awareness and drive adoption.
- Acted as an advocate for the community by providing feedback to the product team.

## MOST PROUD OF

**Nightmares I wiped out**  
by supporting developers throughout launching their app to production

**Hours saved**  
by writing proper documentation

**Growing communities**  
from hundreds, to tens of thousands

**Inspiring developers**  
with ideas & tools to make their dream apps become reality

## HIGHLIGHTS

Privacy absolutist

People person

Hard-working

Web3 centered

Python, Java, JavaScript, Solidity, React

♥ servers, virtualisation, clustering & automation

## LANGUAGES

English

Romanian



## EDUCATION

BSc in Computer Science

University of Essex

Sept 2019 - July 2023

## REFEREES

Eugene Nacu - Cofounder and CTO

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